

DETAILS FOR YOU WHO WANT TO GET STARTED USING THE NEW SYSTEM.

Transitions Lifestyle is NOW TLS Weight Loss Solution

The program has been refined to reflect market trends.

THE TRENDS [what people are looking for.]

- ONLINE TOOLS [tlsslim.com]
- ABILITY TO SELF DIRECT without going to a lot of meetings.
- SUPPLEMENTS THAT CAN SUPPORT AND ACCELERATE THEIR PROGRESS
- ACCESS TO A COACH

THE NEW PIECES

- A FLIP CHART to be used to introduce clients to the system. [Soon we will have a VIDEO DOWNLOAD with Lydia going through the flip chart]
- A TLS WEIGHT LOSS SOLUTION GUIDE/12 WEEK JOURNAL
- A WEBSITE [www.tlsslim.com] with everything your client needs: health assessment, videos, recipes, journal [
- Cost - \$10 a month/\$25 3 months/99.00 a year *Compare to Weightwatchers site: \$50 first month - \$20 each subsequent month.*
- NEW TLS BROCHURES
- FREE DOWNLOADS WITH FOOD LISTS AND EXERCISE TIPS

SO ESSENTIALLY WE HAVE TWO OPTIONS:

- **Option 1: PAPER DRIVEN:** Use GUIDE/HANDBOOK and FREE DOWNLOADS
- **Option 2: INTERNET DRIVEN:** Use www.tlsslim.com [best option as more resources available including a DASHBOARD for you as a coach to READ THEIR JOURNALS online]

MY SUGGESTED PACKAGE: \$249.95 - \$495.00

[suggested depending on your demographic and your skill level]

FREE INTRODUCTORY SEMINAR: Using content from flip chart [or another wellness topic to draw them]

Get payment for those who want to participate in the system.

They provide info for you to register them as a preferred customer/ and set up their TLS slim subscription

THE KEY: Get PEOPLE to the INTRODUCTORY SEMINAR!!!!!!!!!!

THE SYSTEM

INITIAL CONSULTATION [30 minutes]; to show them how to use their website, do a health assessment on line/and discuss products to support their journey.

WEEK 1 FACE TO FACE: Weight/measurements/fitness evaluation and discuss detox.

WEEK 2-3: 30 minute teleconference call to address challenges.

WEEK 4: FACE TO FACE: weight/measure/trouble shoot. Reorder products.

WEEK 5-7: 30 minute group teleconference to address challenges

WEEK 8: Weight/measure/troubleshoot/reorder

WEEK 9-11: 30 minute group teleconference

WEEK 12: FACE TO FACE Weight/measure/celebrate

WEEKLY FEEDBACK: You will review their dashboards once a week so you can send email addressing challenges, concerns and praise.

Financial projection for @20 hours of interaction over a 12 week period [once trained]

CLASS OF 10: \$2500/\$5000 for coaching fees/Retail profit averages \$100 per person - \$1000= \$3500

[PLUS YOU WILL GET ONGOING RETAIL PROFIT FROM PURCHASES AFTER CLASS] @\$175 - \$350 an hour

3 STEPS FOR GETTING STARTED!

STEP 1: Most important step: Go to your WEBPORTAL and SUBSCRIBE to TLSslim.com

Become an expert on EACH SECTION.

Take the health assessment

Watch the videos

STEP 2: ORDER FROM YOUR WEBSITE UNDER WEIGHTMANAGEMENT:

Flipcharts

Guide/Journal

TLS Brochures

TLS products for your personal use

STEP 3: DOWNLOAD from SALES AIDS in back office

TLS Fat Shredder Program [2 week program – great introduction to system]

COMPETITOR COMPARISON [do note that the HOLISTA CLA is actually more expensive. They have inaccurate info]

10 MINUTE WORKOUT

FOR THOSE OF YOU INTERESTED - PLAN TO GET CERTIFIED details coming soon!:

Day1/Day 2 TLS Certification trainings [\$100 for both days]

- Greensboro with Peggy Wooten and Pat Wilson January 14th/15th

- Hickory with Bonnie Church [and perhaps Peggy Wooten] – February 18th/19th